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PERSPECTIVES



Summer
& Fall
2024

**Together Equals
Results That Matter.**



PERSPECTIVES

A Mountain View Co-op Publication

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Welcome to the latest edition of Mountain View's patron newsletter.

**With harvest coming to a close,
it's nice to be able to slow down
a bit and catch up. In this issue
we're proud to share updates
and stories about what we
(and our customers) have been
up to this summer.**

As you'll see, we've been busy.



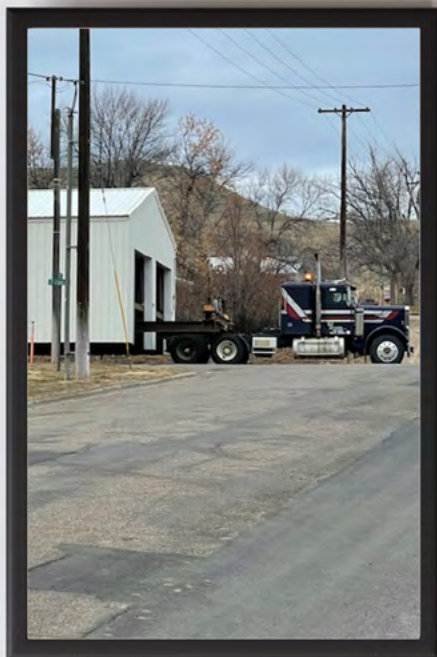
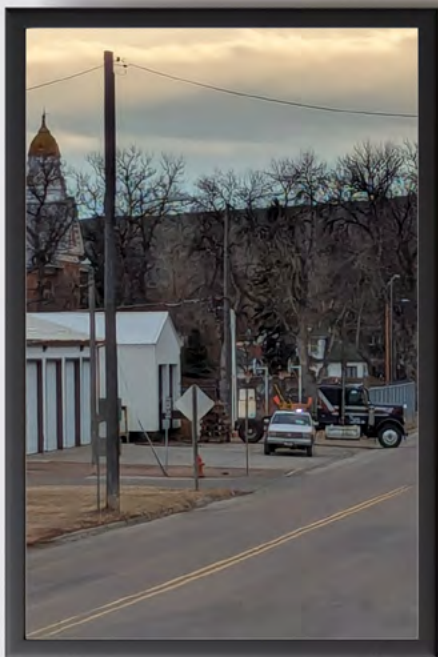
Mountain View Co-op Donates Another \$50,000 to Fort Benton Volunteer Fire Department After Community Matches Funds



In July of last year Mountain View Co-op donated \$50,000 to the Fort Benton Volunteer Fire Department to help with their fire hall expansion project. The donation, however, came with a twist. If their fire department could find matching funds for that initial donation, the co-op would donate **another \$50,000** towards the project. This spring, Fort Benton Fire Chief Jared Vielleux and his team hit that goal.

"It's not often you get a call saying you owe someone \$50,000 and you're happy about it" said Bryan Hansen, Mountain View's Chief Financial Officer. "We're so impressed with the entire team behind this project. Jared and his team set a clear goal, came up with a plan to make it happen, and now they're executing it perfectly. That's how it's done."

The Fort Benton team isn't just sitting around collecting money, they're working hard to get this project done. As you can see in the pictures below, they've already removed and relocated a storage shed that was sitting where the new construction will take place, clearing the way for the next steps. We're proud to help with this project, as well as the many other Central Montana projects we've contributed to. Learn more about the Mountain View Co-op Foundation and **see all of our donations** at www.mvc.ag/giving-back.





Harvest Recap

by Jake McFarlin, Grain Division Manager

Now that harvest is drawing to a close and we can all catch our breath, it's a good time to **take a look back** and see everything we accomplished. This harvest, that was a lot.

We took our first load of new crop winter wheat in late July, and after that it was like someone flipped the harvest switch to "on". We filled our first ground pile, which is one million bushels, in **just five days**. That's a record for us. We also set a new record for the number of trucks dumped in one day, then we broke that new record again the very next day. The previous record was 252 trucks in one day, and **the new record is 317**. That's an amazing accomplishment by our grain team, and by all of the farmers who hauled wheat in.

It wouldn't be harvest without a few hiccups, but we were fortunate to **only have one mechanical issue** that we were able to quickly fix- the belt on our pile stacker [pictured below] started coming apart at the splice. We switched from dumping trucks at the ground piles to inside the elevator, and got the belt fixed in about half a day. After that, it was business as usual again.

All told, **we've taken in well over three million bushels** of wheat this harvest. We have both of our million bushel piles filled, we've shipped two trains to the coast [those trains hold about 420,000 bushels each], and we're still taking wheat in the elevator. **I can't thank our grain team enough** for their hard work and dedication to getting this done. They understand what harvest means to us, and to our farmers, and they always rise to the occasion. I also want to thank all of the farmers and custom cutters who worked those long hours right along with us. **We're proud to be your elevator.**

Looking forward, I'm cautiously optimistic about the grain markets due to the smaller than expected harvest in the Black Sea region. This could be a good opportunity for America to recapture some export business, which is always a good thing. If you have any questions about grain marketing, give us a call at 406.753.2530.



Long Days and Short Nights

Harvest in Montana is a whirlwind of activity, marked by long hours, relentless schedules, and a race against the weather. Our grain team puts in long hours every year to give local farmers the time they need to get their crops in. This year, though, our team really went above and beyond.

“Our normal hours during harvest are 8 am to 10 pm, seven days a week, until harvest is done or we get rained out”, says Jake McFarlin, our grain division manager. “This year we had a couple of days that went longer. One day we had so many trucks in line at 10 pm that we were **dumping them until after midnight**. There were actually quite a few days like that.”

The last thing folks would want to do after working a sixteen hour day is drive home, so four elevator employees, including Jake, solved that problem by **bringing their campers to the elevator**, and just staying there during harvest. Jake says, “The campers were great. It was nice to save a 35 minute drive at the beginning and end of each day. I stayed at the elevator for two weeks straight without going home. My wife and kids came up to visit occasionally, which was nice.”

Despite the challenges, there’s an undeniable energy and sense of accomplishment that comes with the successful completion of another harvest. After a break, our grain team will be **ready to do it all again next year**.



MVC at the fair

The Montana State Fair has come and gone, and this year Mountain View was there to tell our story!

The booth was a hit, according to marketing manager Brent Grassman. “Each year the fair brings in **over 75,000 people**, and this was a great opportunity to get in front of them and talk about Montana agriculture, and, of course, Mountain View Co-op. There was a lot of interest in our **Junior Livestock Program**, and the kids loved our games and squeaky pig giveaways. I can’t wait to do it again next year!”

Next year’s fair is scheduled for July 25th through August 2nd. See you there!



“They call me a medical miracle”

Mountain View’s newest location manager creates strength from adversity

Let’s get the boring part out of the way first.

Kevin Strohn is the new manager of our Power location. He grew up on a ranch in Oregon, did team-roping in rodeos, and his favorite movie is ‘Top Gun: Maverick’. He has lots of experience in agronomy, and worked for agribusiness giant Wilbur-Ellis for six years as a sales agronomist. He visited Montana last year, fell in love with it, began searching for jobs here, and found the perfect position with Mountain View Co-op. All standard stuff.

But Kevin has a **pretty good backstory**. In 2021, after a long day riding around in his pickup, he noticed his back hurt. “I thought I was just getting old, so I tried to ignore it. A couple of weeks later I went hunting and it hurt so bad that I actually went to the doctor. They did an MRI on my back, expecting to find a bulged disc or some other common issue. Unfortunately, **they found a small tumor** that was growing on the bottom of my spine, and referred me to a cancer doctor immediately. That doctor took one look at it and said, **‘It’s not good.** If it’s on your spine, it’s usually already spread throughout your body.’ I immediately had more MRIs and scans so they could find out if the cancer had spread. Luckily, it hadn’t, so I still had a chance.



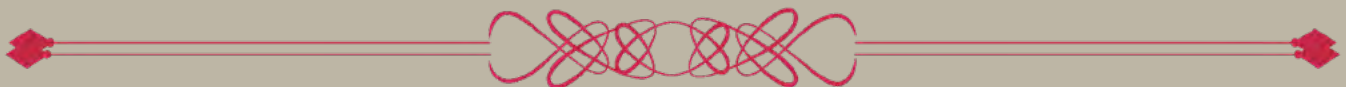
“I went to Seattle for five weeks to start treatment. I underwent proton therapy, which is a very precise form of radiation treatment. After that was the fun part: **Twenty six hours of surgery** to try to remove the tumor. The first day’s surgery lasted 13 hours, and the second day’s was 13 and a half hours. Before the surgery started the doctor told me that **they were going to have to cut my spinal cord and I may never walk again.**”

Most people in this situation would panic or simply give up. Kevin had other plans, though. “I woke up after the surgery and they told me they thought they got all of the tumor out. I was ready to get going. Less than 24 hours after the surgery I was standing up (with a little help). The doctors and nurses were amazed, but I wasn’t. I’m stubborn, haha. Two weeks after the surgery I asked them **“What do I have to do to get out of here and go home?”** They gave me a big list of things I would have to be able to do before they would release me, which included climbing stairs. **They said it was impossible,** and I told them I was going to do it. I had them help me over to the stairs, and I climbed them four times that day. They call me a medical miracle.”

Kevin spent **28 days in the hospital** after his surgery, then moved in with his brother, who is a hospital manager, to continue his recovery. “I was supposed to stay in a wheelchair, but I grabbed some trekking poles that I had used for hiking and walked around with them. I worked my butt off doing rehab and physical therapy, and I went back to work at Wilbur-Ellis a couple of months later. I still walk with a cane for now, but I’m determined to get rid of that soon.”

I asked Kevin what can be learned from such a traumatic experience. He said, **“Get damn good doctors. Don’t take anything for granted. Never give up- You have more strength in you than you think. Don’t let anyone ever tell you that you can’t do something. Just keep pushing.”**

Kevin is off to a strong start, and has big plans for the Power location. One of his first goals is to utilize technology to increase productivity, job quality, and reduce errors. Knowing Kevin, he’s not going to let anything stop him.





Seasons Affect Pricing

by Taylor Wagner, Energy Division Manager

Energy markets are the backbone of all modern economies, fueling everything from industrial and agricultural operations to residential home heat. However, the pricing and availability of energy resources are far from static in nature. They are **profoundly influenced by seasonal shifts**, particularly during the late summer months for fuel and into the depths of winter for propane. These two very different seasons mark critical phases in the energy market calendar, driving demand fluctuations that can lead to price volatility and supply shortages. Understanding these dynamics is critical for consumers.

Bulk Fuel

No one holds the complete crystal ball for how the energy markets will ebb and flow, but one useful tool is **Mountain View's ability to contract bulk fuel for our customers**. This provides you an opportunity to lock in specific pricing at some optimal points throughout the year. Many of our customers enjoy the strategic nature and fixed cost structure that our contracting program provides. It also allows you to predetermine what your fuel input looks like from a usage and economic standpoint and allows customers the latitude to focus on other things. We welcome any questions that you may have about the markets or contracting.

Propane

Most Montanans would chastise me for even broaching the subject of snow and cold in early September, but as our proverbial "boys of winter" in the propane department like to remind me, "Winter is coming". If you were interested in fuel contracting, you'll be happy to hear that we offer this for propane as well. **Letters and contracts have been sent out notifying customers who qualify that they can lock in the price on their cold season propane needs; this will run October through March.**

Simply put, our bulk fuel and propane contracts are designed to let you **buy when the price is typically low, and use it when you need it**. As always, thank you for your continued business and vote of confidence in Mountain View Co-op.



Fueling Montana's Harvest

Sure, our grain team puts in long hours during harvest, but there's another division that really steps up and keeps everyone moving during the summer: **Our bulk fuel team.** This year, they really outdid themselves.

According to Ralph Floyd, Mountain View's bulk fuel manager, our drivers **delivered an incredible 400,000 more gallons this July and August than last year.** "Our deliveries have really increased, for a variety of reasons. We've gained quite a few new customers, but our older customer's fuel needs have gone up as well. We've been going full-tilt keeping our harvest crews and construction sites fueled and moving."

Ralph is quick to give all the credit to his team of drivers. "Our guys, as usual, have really stepped up and worked their butts off to keep up with all of the orders. They've been hitting the road before the sun comes up and getting everything done as quickly, safely, and efficiently as possible. I know I'm biased, but I really think Mountain View has the **best fuel team in the business.**"

After their performance this summer, it's hard to disagree.



The Future of Feed

With hay analysis, nutritionists, and great service, Mountain View has what ranchers need to succeed.

It's great to be Mountain View's newest retail manager! I've really enjoyed my first few months at the co-op. It's been a pleasure getting to know the great team and wonderful customers here. It's been a whirlwind, but in the best possible way.

Mountain View brings a lot to the table when it comes to feed. First, we're a full-service feed store with locations all across Central Montana. We are available to take **hay analysis samples** and provide a better idea of the nutritional value of your hay. We are also happy to coordinate meetings with our CHS animal nutritionists to discuss a customized feed plan that will fit your operation goals. Long story short, we will make sure **you know exactly what your animals need and make sure they are getting it.**

Our team aims to provide quality products and great customer service. Holly Smith, our in-house salesman, excels at connecting with ranchers and finding products that meet the needs of their operation. Holly and I are always available to answer any questions and to help coordinate deliveries. When you come into the store, enjoy our drive-through warehouse that will protect you from the elements, especially those Montana winters! **We'll even load your vehicle for you.**

Lastly, if you have a kid in 4-H or FFA, be sure to take advantage of our **Junior Livestock Program.** Kids can get the same access to our feed team and CHS nutritionists as the biggest ranches, and if their parents have a credit account they can get 0% interest and no payments on feed until September. We love our 4-H and FFA kids, so be sure to sign up!

If you have any questions about feed, or how Mountain View can help you succeed, please give us a call at 406.268.1543.



Madison Schumacher was born, raised, and still lives in Fort Benton, Montana. She attended Montana State University where she earned a bachelor's degree in Animal Science and a Master's Degree in Meat Science and Genetics.

She can be reached at mschumacher@mvc.ag or 406.268.1543.

Customer Spotlight: Weaver Quarter Horses

Weaver Ranch is nestled in the heart of the beautiful Bears Paw Mountains, and, if you're a horse person, it's close to heaven on earth. Owned and operated by Stan and Nancy Weaver, this beautiful ranch is home to some of the **world's best quarter horses**.

Weaver Ranch horses have been sold to people in all 50 states, seven Canadian Provinces, and several foreign countries, including Australia, Germany, South Africa, Mexico, and Brazil. The ranch has also won countless awards, including the 2020 **AQHA Ranching Heritage Breeder of the Year** title.

The Weaver brand, A Standing X, has been in their family since 1888, and Stan and Nancy's grandkids are the sixth generation of the family to ride under it.

For more information, visit weaverhorses.com.



DOUBLE DUTY

Mountain View's Tom Troy balances serving his customers and serving his country.

Tom Troy came to work at Mountain View about seven months ago, and he's been **on-the-go** ever since. That's what happens when a propane driver starts work just as winter is kicking in. In Tom's case, though, he's been busy with more than just propane deliveries.

But we'll get to that.

Here's a typical day for Tom as a propane driver: Get to work about 7:45, check the handheld computer and the paper tickets to see where he needs to go, plan his route for the day, and then **hit the road**. The summer months are steady, with about 10 or 11 tanks to fill every day, then he'll head back to Mountain View to load the truck up with propane again and get ready for the next day. On a typical day, Tom will drive about 200 miles to get all of his deliveries done.

It's a different story in the winter months, though. "Some days this winter, when it was bitterly cold, we would hit the road at seven in the morning and wouldn't quit until eleven or so at night. There were a few nights when it was so cold **we just let the trucks run all night**, because if we didn't they wouldn't have started back up the next morning. In the summer months I usually deliver 2,300 to 2,800 gallons of propane a day, but during the cold snap I was doing 4,400 to 4,800. One day I delivered almost 7,000 gallons in a day. Ben Foster did one shift where he delivered **over 8,000 gallons in a single day**. It was wild!"

Tom gives all the credit for getting through his first winter here to his trainers and mentors, Ben Foster and Chad Holzheimer. "I started out at Mountain View by riding with Ben, who is a great trainer. He's very thorough. Ben doesn't just do things and expect you to figure it out by watching him, he takes the time to explain what he's about to do, why he's about to do it, and then he does it. He explained everything so clearly. He and I delivered together for a week or two, then I went out on my own. **Ben and Chad have taught me so much** about the job and how to take care of customers."



But as winter drew to a close, Tom's life was about to get even busier. In April he and nine other Montana Army National Guard mechanics **got called up for duty and sent to Eagle Pass, Texas** for an eight week deployment. The Texas National Guard mechanics had been overwhelmed with the sheer amount of repairs and maintenance needed on all of their equipment, and they were glad to have some help. "We inspected and performed repairs and maintenance on well over 100 vehicles in those eight weeks. There were trucks with just about every type of problem. I saw bad engines, broken CV joints, simple flat tires, and just about everything else. One truck had a hydraulic pump that was held on by baling twine."

Tom says that he learned a lot of things during his deployment, but one of the biggest lessons was that he really appreciated the cool Montana weather. "It was 106°+ almost every day we were in Texas, and **it was so humid**. I've never sweated so much in my life. I won't miss that!" Still, he feels like it was a good experience and is proud of the end result. "We got a lot of work done while we were there, and helped to get them their fleet back in good shape. I feel like we left the place better than we found it."

Tom is glad to be back in Montana delivering propane at Mountain View. "I really enjoy driving and being outside. **You can't beat the view**, especially when I get to deliver to the Wolf Creek area. I've seen bears, deer, elk, snakes, sandhill cranes, and more. I love it here. Our management really listens to the employees, and everyone really seems to care about doing what's right for our customers. I work with great people, and we have great customers. I can really see myself retiring from here someday."



Tom (right) and two friends hold up a Montana flag in front of a section of the border wall.



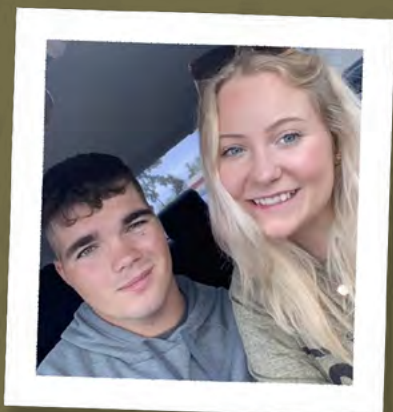
Tom working on a military vehicle's braking system.



HEMMT trucks were some of Tom's favorites to work on.



Back in Montana, Tom appreciates the cooler weather and scenic views.



Tom and his girlfriend of three years, Christy.



This is Bodhi, Tom's Great Pyrenees / German Shepherd puppy.



Last winter was brutal, with our propane team putting in long hours and lots of miles.



Dragging a cold, stiff propane hose through the snow is tough, but Tom makes it look easy.



Summer Retail Update

by Dave Douglas, Retail Division Manager

It's been an amazing summer at Mountain View Co-op. Today I'm going to share some of our top secret plans, but first I have to brag about the **incredible group of retail managers** we have here at Mountain View.

Exceptional Managers

Customer service starts with having **the right people**, and we're fortunate to have an outstanding core group of managers at our stores. In fact, the average tenure of our location managers is 11 years, which is well above the national average of six years. These folks live in, work in, and participate in our communities. They're parents, coaches, chaperones, mentors, volunteer fire fighters, and more. As you can probably tell, I'm **proud of our team**. I can't thank them enough for their hard work, dedication, and community involvement.

That's why it's big news that we just hired our first new manager in over five years- The first since we hired Cody Tripp to run our brand new Helena store. **Madison Schumacher** hails from Fort Benton and brings years of experience and a great attitude to her new career as our **Black Eagle Feed Store Manager**. She lives and breathes ranching, and will be a tremendous asset to both you and Mountain View. Here's my sales pitch: If you, or someone you know, is looking for a rewarding career, please check out our website to see all our current openings. You can find it at www.mvc.ag/careers.

Revealing Our Top Secret Plans

Mountain View has built **four new retail stores in the last six years**, and we're not slowing down- We're speeding up! We're currently working on plans to **tear down and rebuild our Lincoln location** and make improvements that will greatly improve the customer experience: bigger, better bathrooms, a large, smooth parking lot with ample parking, a bigger cooler, and much more. We're also going to do a **gigantic remodel on our Conrad store** that will completely change the look and feel of the location. It will feature a new storefront that will share the design of our new stores, a new deli and shopping space, a new floor, and much, much more.

Our goal is to get these projects started next year and make the updates as seamless as possible. We appreciate your patience, and we will continue to try to earn your business as we invest in our stores and our communities. If you have any questions, comments, or concerns please don't hesitate to reach out. You can email me at dave@mvc.ag.



Conrad Team Hosts Annual Customer Appreciation Lunch

This summer our Conrad farm store team once again hosted their annual customer appreciation lunch, and once again it was a success! Jana Young, Mountain View's Conrad Bookkeeper, says that around 200 people attended, and almost 500 burgers and 150 hot dogs were cooked up, and we went through dozens of bags of chips and countless drinks. It was a great time, and we'll see you next year!

Thanks to everyone who attended, and a special thanks to our great Conrad team!



As usual, Mike Meuli and Jana Young cooked the burgers.



Jay Young has one of the best beards in the co-op.



Our CEO, Art Schmidt, and Conrad Manager Jeremy Kulpas



Retail Manager Dave Douglas and Conrad legend Pat Finlayson

Strong Alliances

Lee Tilleman and Alliant Insurance Keep Mountain View Protected



Mountain View Co-op has roots that run deep. Founded in 1916 in Brady, Montana, we've grown from just one small grain elevator to become **Montana's largest independently-owned ag co-op**, with locations in 18 towns. It's been an amazing ride, but we didn't do it alone.

A crucial element in the success of any ag co-op is its network of suppliers and partners. We rely on suppliers to provide us with everything we stock and sell, such as fuel, fertilizer, seed, chemicals, and candy bars. We also partner with companies to assist us with our software and financial services. Together, these companies form the foundation of our day-to-day operations.

Today we're going to talk with Lee Tilleman from Alliant Insurance. Originally from Havre, Lee has been in the insurance business for over 30 years. He and his company are the very definition of trusted partners. We sat down with Lee to learn more about him, his company, and what the heck they mean when they say **"Havre has it"**.



Lee Tilleman (left) and our CEO, Art Schmidt, shake hands after signing a bit of paperwork.

10 Questions with Lee Tilleman

Hi Lee! Thanks for your time. You grew up in Havre, Montana. Everyone knows that “Havre has it”, but nobody seems to know what “it” is. What does Havre have?

You know what? I lived there for 18 years growing up, and I have no idea! My mom has lived there for 80 years and she doesn't know either!

I guess it will remain a mystery, much like Bigfoot. Football seems to be a pretty big part of your life. You played it in high school in Havre, in college at Washington State University, and then did some coaching after that.

That's right. I played in high school, then got a scholarship to play college ball at WSU. My Uncle Mike (Tilleman) was drafted by the Minnesota Vikings and ended up playing for the Atlanta Falcons for most of his career. He's in the Atlanta Falcons Hall of Fame, and was a big inspiration for me.

Did you have dreams of playing in the NFL?

Oh sure, but injuries and two back surgeries made me reevaluate my career choices.

What makes a football playing kid go into insurance?

I went to college majoring in finance, and one semester I got an internship with Boeing. They put me to work in their risk management sector, and it was fascinating. I enjoyed it so much that after I graduated I stayed in the insurance field.

What does Alliant do for Mountain View Co-op?

Alliant helps Mountain View manage risk. We are insurance brokers that help MVC find the best insurance companies to help protect your business, then we help you with claims and forward planning.

So you don't actually insure us, you find companies that will? Why don't we just find the insurance companies ourselves?

That's right, and it's a good question. Business insurance is different from simple car or home insurance. The companies we work with don't work directly with businesses; it's all done through brokers like us. Alliant has access to just about every insurance carrier, and we will find the companies that will provide the best fit for each of our customers, and represent your business every step of the way. We have the knowledge and experience in ag insurance to help you make the best decisions.

Do you help us get all of our insurance?

We help you with your property and casualty insurance, not with your health insurance or benefits.

What makes one of your customers “good” in your eyes? Is Mountain View a “good” customer?

A good customer takes risk management seriously, so yes, Mountain View is a good customer. **Mountain View has an excellent management team;** they're very engaged and we have great discussions about all of the details. Art and your leadership team are very transparent and forward-thinking when it comes to insurance and planning. I wish I could say that about all of my clients.

Any parting thoughts or words of advice for the folks at Mountain View?

Yes, and it's important. Everyone has a job at MVC, but the biggest part of that job has to be to **make sure that everyone goes home safely.** It's everyone's responsibility to work safely, not just management's, and that has to be your number one priority. If we all work together and make safety our number one goal, success will follow.





True or False?

Mountain View Co-op Edition

Mountain View Co-op is older than the state of Montana, true or false?

False, but it's pretty close! Montana became a state in 1889, while Mountain View's roots trace back to 1916. We both look great for our age!

Mountain View has a self-storage facility.

True! We own a storage facility right next to our Ulm c-store. Give them a call at 406.866.2030 to rent a unit.

Last year the Collins grain elevator shipped enough wheat to make everyone in Montana one loaf of bread, true or false?

*True, but it's a bit more than that. We moved enough wheat to give everyone in Montana about **180 loaves of bread**, or give everyone in **the entire country of Japan** one and a half loaves.*

Over 500 people work at Mountain View Co-op, true or false?

Not quite. We currently have about 250 people on the payroll. Over half of them work in our retail division.

You can buy ostrich feed at Mountain View, true or false?

True! Our Black Eagle feed store sells feed for just about any animal you can think of.

Mountain View's Charitable Foundation has awarded over \$400,000 in grants to local community projects, true or false?

True, and we're just getting started! If your organization has a project that will strengthen and support our local communities go to www.mvc.ag/giving-back and download our application to apply!

Montana Snapshots



The sun sets behind Hill 57 and the Missouri River in Great Falls in early August.



Cows enjoy a cool Montana evening under the big sky.



Mountain View employee Elise Halloran's new puppy poses for a picture.



The puppy enjoys the hat, and decides it's delicious.



Agronomy Update

by Nate Fairbanks, Agronomy Division Manager

Listening to Your Needs: MVC's Commitment to Customer Success

At Mountain View, we prioritize **understanding and addressing** your needs as we prepare for the upcoming season and beyond. Your feedback is essential in helping us meet and exceed the high standards you expect from us.

We are committed to setting a new standard in custom application. With recent investments in advanced equipment, we've enhanced our ability to integrate John Deere's digital platforms. This allows you to **access crucial information** for your operations, and will be a valuable tool going forward. While we acknowledge that there's still room for improvement, we're dedicated to getting better and actively seek your input to guide us.

We're constantly exploring **new solutions to today's toughest agronomic problems, such as herbicide-resistant weeds, acidic layers in soil, or finding drought-tolerant seed varieties**. Our goal is to partner with innovative companies that share our vision for growth and learning. By doing so, we aim to bring cutting-edge products and offerings to your operations, ensuring you stay ahead in the industry.

We're also excited to announce that **producer financing is rolling out**. There's more info about this coming, but simply put, our financing programs will allow you to charge your crop protection products to a low-interest (as low as 2.9%, on approved credit!) loan instead of adding to a high-interest operating loan. This option has saved our producers tens of thousands of dollars already, and we're proud to continue to offer it.

As we **focus on seed selection** for the upcoming year, MVC offers a range of varieties tailored to different agronomic areas, including solid stem, hollow stem, CoAxiom, and Clearfield varieties. Whatever your specific needs may be, we're here to help you find the best options for your operation. Talk to your local agronomist to learn what has been working best in your areas.

Lastly, Mountain View's slogan is **"Together Equals Results That Matter"**, and we truly believe that. Your success is our priority, and we look forward to continuing our partnership with you. As always, thank you for your business.



Over 100 years of Central Montana experience.

A great crop starts with great seed. We sell varieties that have been specifically bred and proven to work **right here in the Golden Triangle**. Want to use your own seed instead? We have one of Montana's most advanced seed cleaning and treating facilities ready for you.

Talk to your local Mountain View agronomist to get started.



The latest weapon in your battle for higher yields.



A powerful fungicide package that protects your crop against Pythium, Rhizoctonia, Root Rot, Fusarium, and more.

Level One
Sentry

The SENTRY fungicide, plus a potent wireworm suppression package.

Level Two
Guardian

The SENTRY fungicide, plus wireworm control. The ultimate in seed treatment.

Level Three
Eliminator

Only at Mountain View Co-op.

BASF
We create chemistry

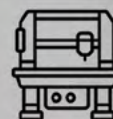


State of the art seed cleaner and computerized treating system
We recently completed huge upgrades to our seed facility that make it bigger, faster, and better all around. It's **one of the best in Montana**.



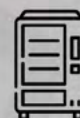
New Debearder

Removes awns, hulls, beards; improves the test weight and appearance of the seed.



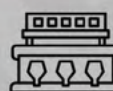
New Screens

The old standby. Removes stems, dirt, stones, small seeds and broken or damaged kernels.



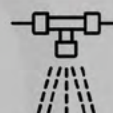
New Indents

Separates by length. Removes small objects like buckwheat and large objects like wild oats.



New Color Sorter

Examines each kernel and removes them if they have heat damage, mold, or ergot.



New Seed Treater

Computer controlled system puts the right amount of treat on the seed every time.

