



- | New Ag Technology Intro
- | How to Stay Safe Online
- | Mountain View Timeline
- | Are You Ready for Harvest?



**Together Equals
Results That Matter.**



PERSPECTIVES

A Mountain View Co-op Publication

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Setting the Course

Once a year the Mountain View Board of Directors meets with our leadership team and we spend a few days working on “strategic planning”. Simply put, these meetings are where we decide what our main objectives will be for the future. This year one of those objectives is technology, and that’s going to be the focus of this quarter’s newsletter.

Technology is constantly improving, and keeping Mountain View on the cutting edge is a constant process. Just think about how much tech is in a simple fuel truck lately. Now our trucks are equipped with state-of-the-art GPS systems, cameras, communications gear and more, all in an effort to maximize our efficiency and keep our level of service the highest in the industry. Every facet of our business is utilizing tech at levels unimagined a few years ago.

One new piece of technology that we’re particularly proud of is our newest app. People are loving the convenience and simplicity that it brings to paying your Mountain View bill, and that’s just the tip of the iceberg for what it can do. I encourage you to give it a try!

In other news, Mountain View recently closed the books on the 2022 fiscal year, and we’re confident that you’ll be proud of the results. We’ll share our year-end numbers in the next newsletter, and be sure to mark your calendars for our annual stockholders meeting, which will be held on October 11th at the Heritage Inn. We would love to have you there.

As always, thank you for your patronage and continued support.

Art Schmidt, CEO





Welcome to a 21st Century Mountain View.

Mountain View Co-op has been in business for over 100 years because we care about, and listen to, our customers. This year, our customers have been loud and clear. They want doing business to be easier and faster.

This summer we're delivering.

We unleashed a torrent of new tech offerings, including a new website, a new app, new payroll software, and more. We're going paperless, too. This digital newsletter is living proof of our commitment to our tech goals.

This is an exciting time at Mountain View Co-op! Read on to see some of the things we've been up to, and as always, thank you for your patronage.

Mountain View billing and agronomy at your fingertips, 24 hours a day

New Tech

Our latest app lets you see your statements, pay your bill, and shop for agronomy products anytime, and anywhere, you want.

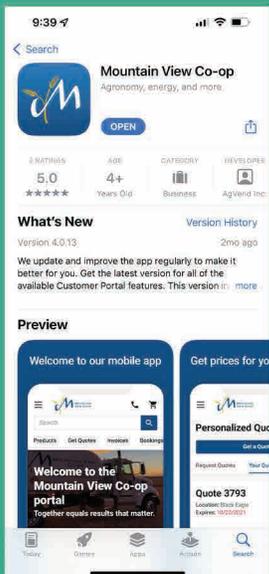
For years, our accounting group and sales people have heard the same question. “Can I pay my bill online?” The answer is yes!

Our new MVC app lets you view your current and past invoices, see your purchase history (for the past six years!), check your pre-pay balances, get quotes on fertilizers and other products directly from our sales agronomists, and yes, even pay your bills securely online. You can either pay with a credit card or add your ACH info to the app for the ultimate in convenience.

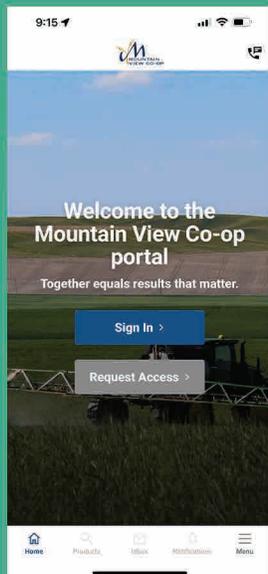
As always, feedback, comments and questions are welcome, just send an email to support@mvc.ag.

Have you gotten an email or text message telling you about our app? Great! Here's how to get signed up.

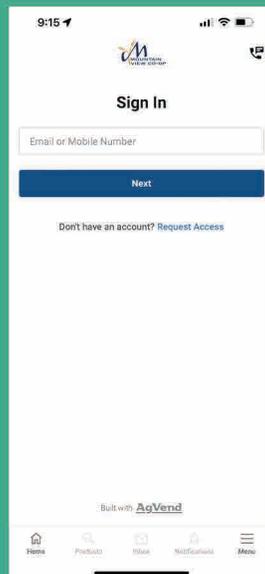
Signing In



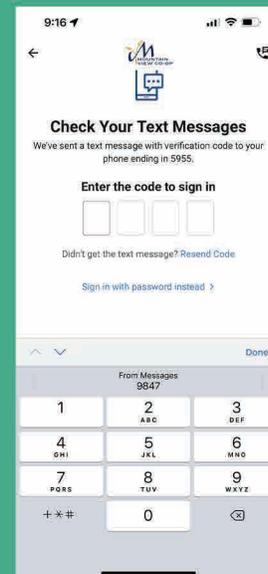
Download the app on your phone via the Apple App Store or the Google Play Store, and open it.



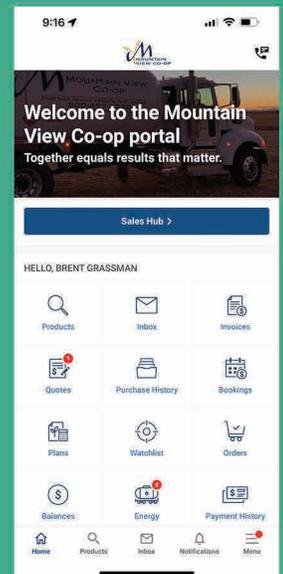
If you've gotten an email or text about the app, click "Sign In". If you haven't, click "Request Access".



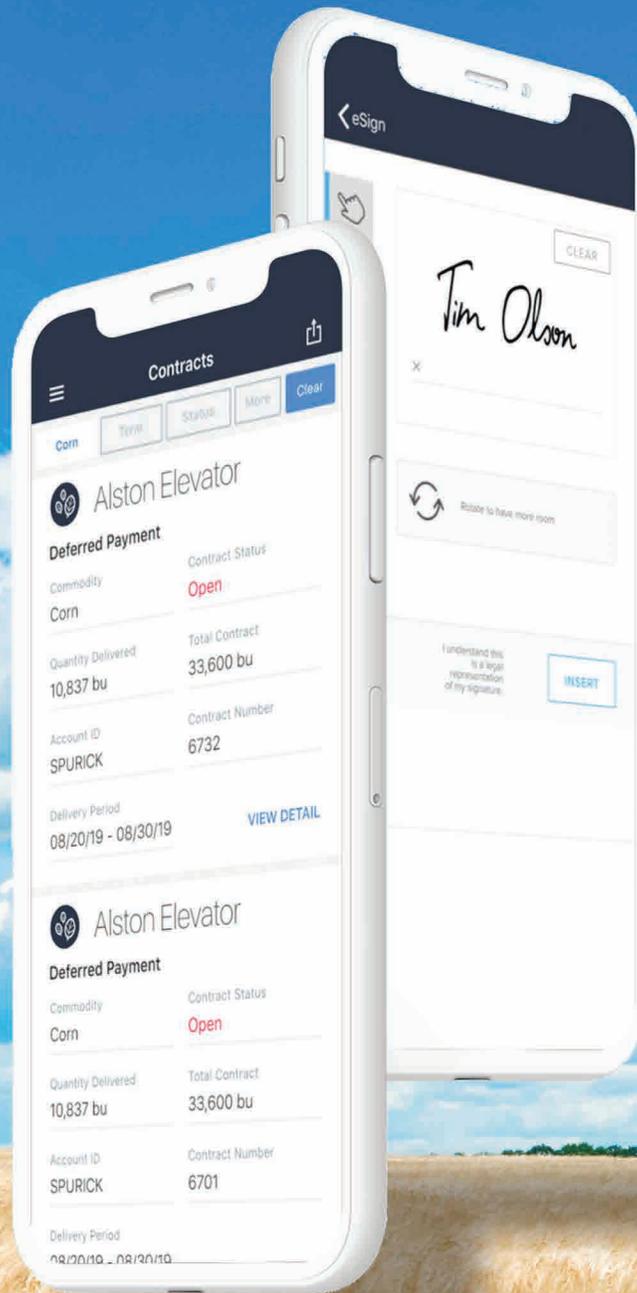
You'll enter your cell phone number, and the system will send you a text to make sure it's really you.



Once you get the text, enter it on the next screen.



That's it, you're in! Don't worry, you only have to enter this info the first time you sign in.



Hauling crops to our Collins elevator? **Grain customers get their own app!**

If you're a grain customer, you probably already know about our powerhouse app that's specifically for you: The Bushel App. Here are just a few of the things you can do with it:

- Get our current cash bids on wheat and canola
- See futures prices on wheat, corn, soybeans, ethanol, cattle, hogs, and more.
- View your grain contracts, scale tickets, commodity balances, settlements, and more
- Sell your crop and sign contracts right over your phone, any time of day
- Get text updates on elevator status

Have questions, or need help installing or using the app? Contact our grain team at 406.753.2530.

Monitoring the Situation

Mountain View has been raising the bar when it comes to technology for years now, but did you know that we even have high tech propane tanks? Thanks to Nee-Vo internet-connected tank monitors, our customers don't have to trudge outside into the snow or mud to see how much propane they have left. The monitors connect to both an app on our customer's phones as well as straight into a web page that we monitor. When a tank gets low the system sends us an alert so we can refill it in a timely, efficient manner. Mountain View leads the way in customer convenience and service.



Spreading Joy (and fertilizer)

Mountain View recently purchased two new John Deere fertilizer spreaders, one for our Fort Benton location and one for our Power location. According to our Agronomy Division Manger, Nate Fairbanks, they're more than worth the money. "With the comfort of the cab and the ease of use, our applicators are able to be in the spreaders longer each day, while still providing best-in-class applications."

The machines look complicated, but according to Neal Lehnerz, a 40 year veteran of the co-op, the new technology makes them easier to operate than ever before. Each spreader is equipped with a state-of-the-art GPS device that lets the spreader know exactly where it's at in the field, and it's accurate to within six inches per pass. The GPS system is connected to an autosteer device that lets the spreader drive itself while it's working. This self driving functionality frees the operator to manage the logistics of the project and watch for any problems.

The booms (the tubes that fold out like airplane wings and deliver the fertilizer) are made of stainless steel because fertilizer is very corrosive and quickly rusts unprotected metal.

Everything about these machines is immense. The rear tires are over three feet wide- each. The fuel tank holds about 125 gallons, and that much fuel will let the machine run about a day and a half before needing a refill. The hopper can hold up to 15,000 pounds of fertilizer, and this machine can spread it in only 15 - 20 minutes. The booms cover 70 feet each pass, and they can spread over 100 acres in only an hour.

After all, time is money.



Practically Paperless

Part of our tech push includes removing as much paper from our work flow as possible, and we're making amazing progress. But why go paperless, anyway? Six big reasons.



Improved organization. Surveys show office workers spend roughly 10 minutes a day looking for missing documents.



Unbeatable Reliability . Dust, mold, fire, flooding, mice... The list of dangers to paper documents is long. None of them affect digital documents.



Increased efficiency. Our files now live “in the cloud”, and can be accessed from anywhere quickly and easily.



Reduced costs. Experts say companies save about \$80 per employee each year by going paperless.



Enhanced security. Only approved people can access these digital files, so it's much more secure than a filing cabinet or a box on a rack.



Environmentally friendly. Reduced paper usage means more than just saving on paper! We'll use less ink, toner, stamps, folders, and everything that goes with it.





Password Security Tips

A strong password is key to computer security.

These tips will help you become the Arnold Schwarzenegger of passwords!

Don't use personal information in your password. Your dog's name or the year you were born could easily be learned by someone trying to access your account. Have you seen those Facebook quizzes where they ask for your street name, your dog's name, or any other personal info? Those aren't innocent- They want your info.

Never reuse passwords! Almost everyone does this, but you really should have different password for every login. That way, if one account is compromised your others are still secure.

Change your passwords regularly. The more frequently the better, but at least once a year.

Use a variety of letters, numbers, and characters. For example, instead of "MountainView" try "MOunta!nV!ew". It's still memorable, but it's much harder to guess.

Don't use commonly use passwords. A few of the most commonly used are "123456", "qwerty", "password", "1111111", and "iloveyou". If you're using one of those, change it!

Recent Events at the Co-op

With locations all across Central Montana, there's always something going on.

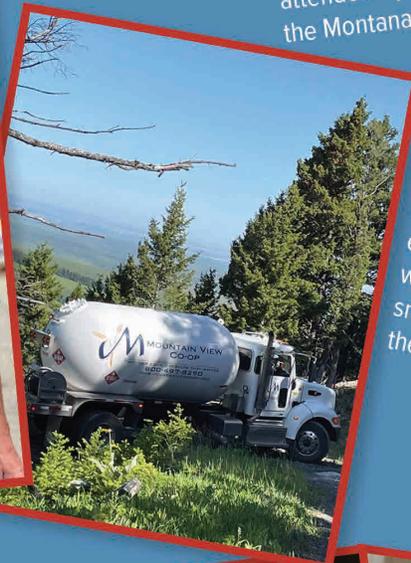


On July 7th we held a ribbon cutting ceremony with the Great Falls Chamber of Commerce at our new corporate office.



Paul and Jasmin (from our Ulm store) attended a job fair offered through the Montana Job Service.

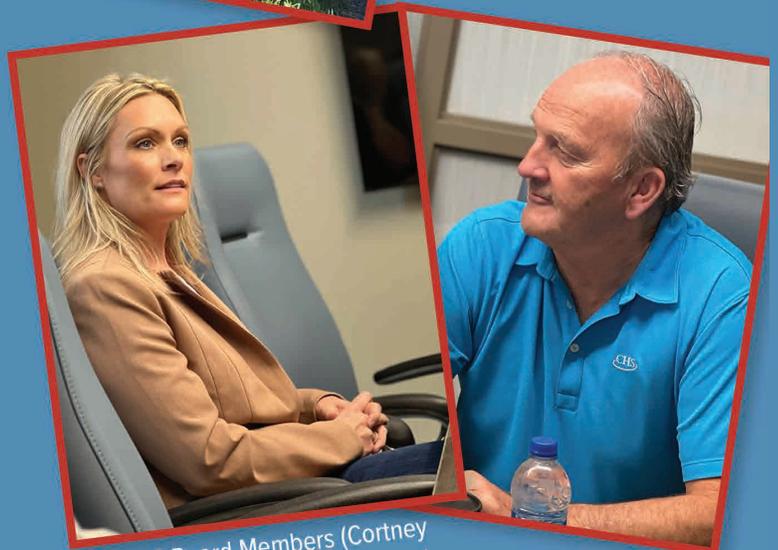
Jana and Mike cooked well over three hundred burgers for our great Conrad customers during their annual customer appreciation day.



Cassie, one of our Energy Admins, spent a morning riding along with our energy drivers to learn what their job entails. She snapped this picture along the way.



Mallory, our HR Manager, has been visiting each of our locations to learn what we do. Here, Cody from our Helena store teaches her how to check people out.



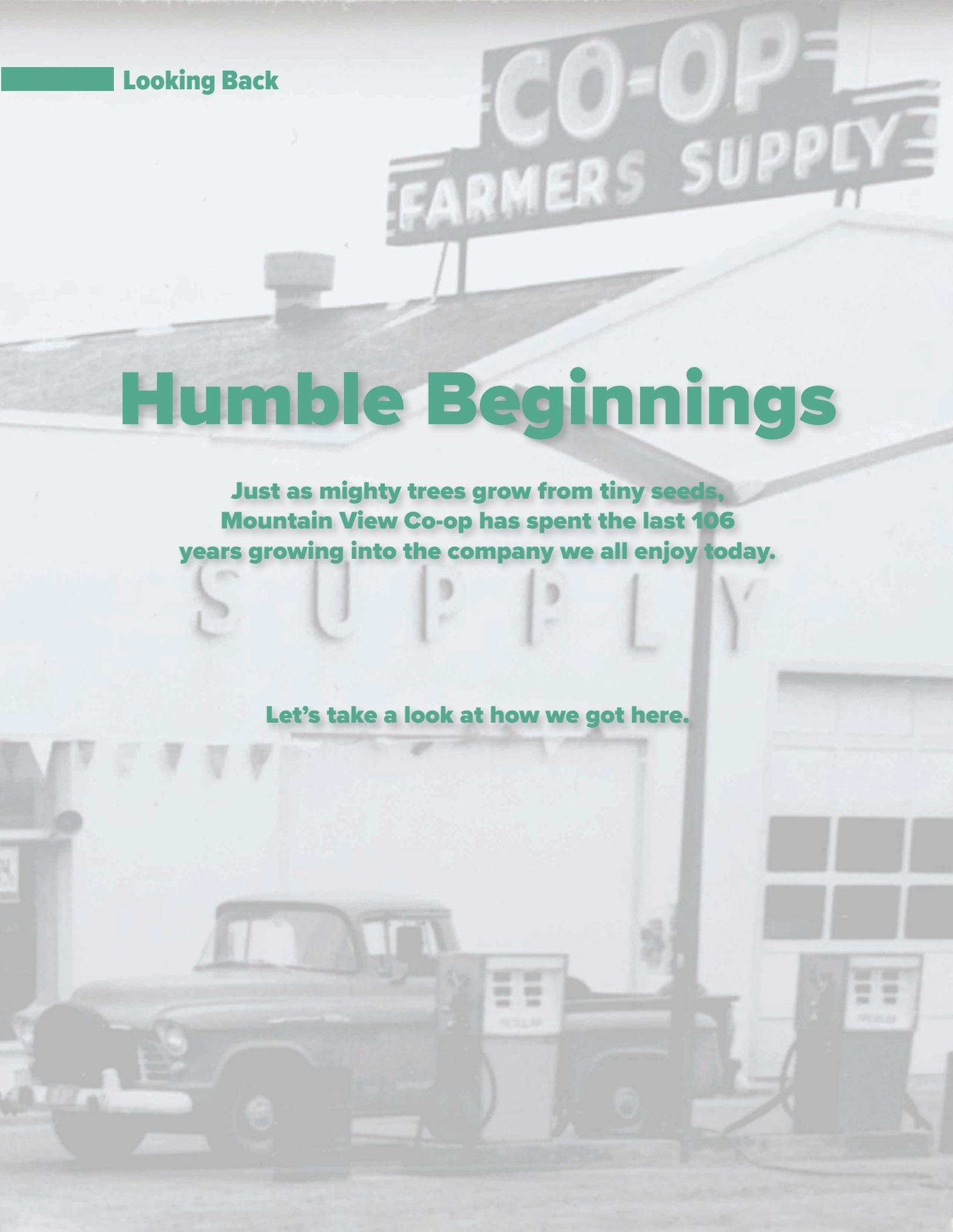
Two CHS Board Members (Cortney Wagner and Steve Fritel) stopped by to speak with Art and a few members of our board of directors.

Looking Back

Humble Beginnings

**Just as mighty trees grow from tiny seeds,
Mountain View Co-op has spent the last 106
years growing into the company we all enjoy today.**

Let's take a look at how we got here.





Mountain View Milestones

Since our inception in 1916, Mountain View has grown into Montana's largest locally owned agricultural co-op.

Here are just a few of our highlights.



-  Much more to come!
- 2022**  South Black Eagle c-store built
- 2021**  New corporate office built
- 2019**  Helena c-store built
- 2017**  North Black Eagle c-store built
- 2016**  Fort Benton fertilizer plant built
- 2014**  Ulm location purchased
- 2013**  Collins fertilizer plant built
- 2008**  White Sulphur Springs location purchased
- 2005**  Lincoln location purchased
- 2002**  Mountain View consolidates with Farmers Union Oil Company and Conrad's Farmers Supply Co-op
- 2001**  Collins grain elevator opens
- 1998**  Raynesford location purchased
- 1997**  Triangle Terminal consolidates with Power, Greenfield, and Dutton co-ops to form Mountain View Co-op
- 1982**  Brady Equity Co-op and Dutton Equity Co-op join to form Triangle Terminal
- 1969**  Great Falls Agronomy land purchased
- 1935**  Farmers Union Oil Company formed
- 1928**  Conrad Farmers Supply begins
- 1928**  Power Farmers Elevator Company created
- 1927**  Farmers Merchantile built in Dutton
- 1916**  Equity Co-op of Brady formed

New Black Eagle Convenience Store Makes Great Progress



The prep work for demolition began in late February, and the canopy came down one March 7th, 2022.



Excavators started chomping away on the east side of the building, and most of the walls were down two days later.



Once the old building was gone our crews started digging a hole where the new store will stand.



The foundation was completely dug out and prepared for the new concrete walls and floor.



The forms for the walls were ready in June, and this giant concrete pump truck got it done.



The new foundation is now poured, and the new fuel tanks will be set in place this month.

POPQUIZ

**With locations all over Central Montana,
nobody is more “local” than Mountain View Co-op.**

Can you name the school mascots for a few of the towns we’re in?



FORT BENTON

- A. Titans**
- B. Longhorns**
- C. River Runners**
- D. Bulldogs**

Hint: Fine Bovines



White Sulphur Springs

- A. Mountain Men**
- B. Pirates**
- C. Hornets**
- D. Castlers**

Hint: Can Release an Attack Scent



LINCOLN

- A. Logs**
- B. Presidents**
- C. Lynx**
- D. Wheelers**

Hint: Adores Alliteration



Fairfield

- A. Cardinals**
- B. Maltsters**
- C. Truckers**
- D. Eagles**

Hint: Very American



BIG SANDY

- A. Explorers**
- B. Pioneers**
- C. Pearl Jammers**
- D. Bulldogs**

Hint: Among the First

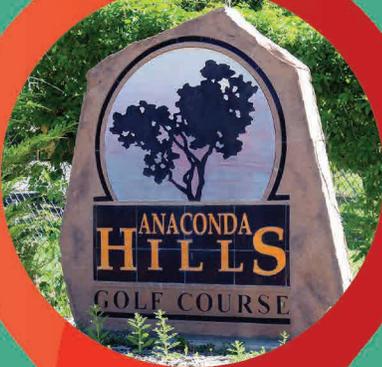


CONRAD

- A. Ranchers**
- B. Aliens**
- C. Schwarzeneggers**
- D. Cowboys & Cowgirls**

Hint: John Wayne Would Be Proud

Where in the world?



- A. Anaconda
- B. Butte
- C. Black Eagle
- D. Fairfield



- A. Raynesford
- B. Lincoln
- C. Helena
- D. White Sulphur Springs



- A. Ulm
- B. Power
- C. Great Falls
- D. Helena



- A. Fort Benton
- B. Lincoln
- C. Conrad
- D. Helena



- A. Raynesford
- B. Brady
- C. Great Falls
- D. Helena



- A. Power
- B. Ulm
- C. Helena
- D. Fort Benton

Great service starts with great people.

It takes a dedicated team to make Montana's largest locally owned agricultural cooperative run smoothly.

Here are just a few of the new faces you'll be seeing at the co-op.



Ben Foster

Driver and Service Tech, Black Eagle

Ben comes to us from West Virginia, and learned to drive trucks and operate equipment in the United States Air Force.



Eli Alspaw

Grain Laborer, Collins Grain

Eli lives in Conrad and loves working with the crew at our huge grain facility in Collins. Eli is also a certified welder.



Bryan Oswood

Sales Agronomist, Fort Benton

Hailing from the Sweetgrass Hills by Chester, Montana, Bryan loves to work with our growers and maximize their investments.



Spencer Wilson

Clerk and Driver, Black Eagle Feed Store

Spencer got his start in agriculture at a young age working on his uncle's ranch by Vaughn. His favorite part of the co-op is the friendly atmosphere.



Harvest Checklist

Harvest is only weeks away.
Are you stocked up on
these essential items?

10. Drinks! Harvest is almost always hot, so make sure you have your water, pop and beer lined up and ready to go.

9. Masks. Not everyone uses them, but they're sure nice to have when the wind starts blowing the chaff in your face.

8. Brooms and Shovels. Make sure you can find them, and that they're in good working condition. They have a tendency to get run over, eaten by augers, and lost.

7. Window Cleaner and Microfiber Towels. It's amazing what starting each day with a clean windshield will do for your morale.

6. First Aid Kit. Hopefully you'll never use it, but it's good to have one in case you do.

5. Phone Charging Cables. What would we do without cell phones? Keep a few spare cables around so we don't have to find out.

4. Grease, Oil, and DEF. Keep your machinery running smoothly by making sure you're stocked up on all of the maintenance gear you'll need.

3. Diacon, or some other insect control plan. You've worked hard for this harvest, don't let the bugs get it now.

2. Fertilizer. Agriculture never stops, so make sure you're ready for what comes after harvest. Talk with a Mountain View agronomist and have a plan ready.

1. FUEL! Today's equipment does a lot of work, and it burns a lot of fuel. Make sure your fuel tanks are topped off, and when you need fuel during harvest give us a call at 406.453.5900- We deliver.

A publication of
Mountain View Co-op
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Black Eagle, MT 59414

